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MARKET NOTICE

Johannesburg Stock Exchange

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| Number:           | 75A/2017   |
|-------------------|--|
| Relates to:       | Equity Market  |
|                   | Equity Derivatives   |
|                   | Commodity Derivatives  |
|                   | Interest Rate and Currency Derivatives                                     |
| Date:             | 23 February 2017   |
|                   |  |
| SUBJECT:          | FINAL LOCATION DIFFERENTIALS FOR SUNFLOWER SEEDS FOR THE 2017-18 MARKETING |
|                   | SEASON   |
|                   |  |
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| Designation:      | Director: Commodities & Key Client Management                              |

Dear Market Participant,

## 1. Final Sunflower Seeds Location Differentials for 2017/18 Marketing Season

Subsequent to market notice 58A/2017 of 14 February 2017, this notice serves to release the final location differentials for sunflower seeds for the 2017/18 marketing season. As mentioned before, we have adopted a formula-based approach to determine location differentials for sunflower seeds as follows:

$$RPT = \frac{Distance * RLF * RPK}{Payload}$$

Where: Distance is the distance in km to Randfontein,

RLF is the return load factor, RPK is in Rand per km and Payload is in tons with 34 tons applied

The provisional results published last week will remain unchanged. We continue to encourage market participants to contribute road rates when requested in order to assist in determining accurate rates at the time of publishing. It is

contribute road rates when requested in order to assist in determining accurate rates at the time of publishing. It is also important to note that the JSE does not take into account any forward looking scenarios in these calculations and therefore only considers transport rates as currently quoted.

The final list of location differentials for sunflower seeds for 2017/18 marketing season is attached. For the first time we have introduced an additional column providing the SAGIS premises codes, thanks to some members who requested for this. We believe this will add value especially in instances where there are locations with same names.

Below are the final RPK rates and return load factors (RLF) used in our model for the 2017/18 season:

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|            | 2017/18 |            | 2017/18 | Distance   | RLF |
|------------|---------|------------|---------|------------|-----|
| КМ         | RPK     | КМ         | RPK     | <325 km    | 2   |
| 0-10 km    | 131.00  | 221-230 km | 16.03   | 326-350 km | 1.9 |
| 11-20 km   | 128.00  | 231-240 km | 15.90   | 351-375 km | 1.8 |
| 21-30 km   | 87.27   | 241-250 km | 15.99   | 376-400 km | 1.7 |
| 31 -40 km  | 61.50   | 251-260 km | 15.84   | >400 km    | 1.6 |
| 41-50 km   | 42.90   | 261-270 km | 15.79   |            |     |
| 51-60 km   | 38.00   | 271-280 km | 15.46   |            |     |
| 61-70 km   | 30.10   | 281-290 km | 15.65   |            |     |
| 71-80 km   | 26.98   | 291-300 km | 15.55   |            |     |
| 81-90 km   | 24.18   | 301-310 km | 15.43   |            |     |
| 91-100 km  | 22.35   | 311-320 km | 15.38   |            |     |
| 101-110 km | 21.22   | 321-330 km | 15.49   |            |     |
| 111-120 km | 19.31   | 331-340 km | 15.88   |            |     |
| 121-130 km | 17.72   | 341-350 km | 16.18   |            |     |
| 131-140 km | 17.33   | 351-360 km | 16.48   |            |     |
| 141-150 km | 17.12   | 361-370 km | 16.86   |            |     |
| 151-160 km | 16.89   | 371-280 km | 17.83   |            |     |
| 161-170 km | 16.77   | 381-390 km | 17.83   |            |     |
| 171-180 km | 16.54   | 391-400 km | 17.83   |            |     |
| 181-190 km | 16.50   | 401-410 km | 18.65   |            |     |
| 191-200 km | 16.32   | 411-420 km | 18.65   |            |     |
| 201-210 km | 16.19   | 421-430 km | 18.65   |            |     |
| 211-220 km | 16.06   | >430 km    | 18.15   |            |     |

## 2. Standard Storage Rates for delivery in completion of a sunflower seed futures contract

The standard storage rate for the marketing season 1 March 2017 - 28 February 2018 will increase based on the PPI rate as published in December 2016, namely 6.9% and so the standard storage rate applied to outstanding storage in completion of a futures contract will increase to **R1.45 per ton per day.** 

Please ensure that when making delivery of Safex silo receipts issued in the previous marketing season, all storage must be paid up to and including 28 February 2017.

Should you have any queries regarding this notice, please contact commodities@jse.co.za

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